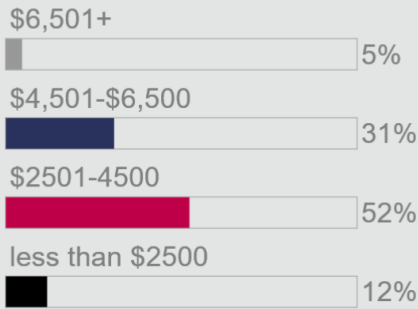


Flooring & Wallpaper Survey Results

2016 Wichita Market



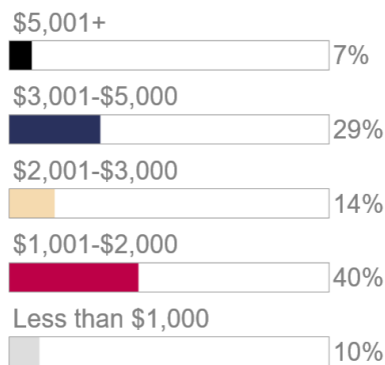
Flooring



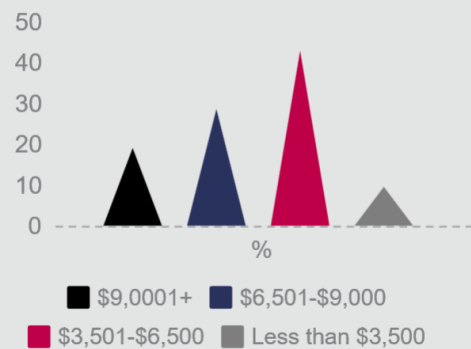
***88% of REALTORS® surveyed believe that a homebuyer will discount their offer by more than \$2,500 when flooring is an issue in a \$200,000 property.**

Wallpaper

*** 90% of REALTORS® surveyed believe that a homebuyer will discount their offer by more than \$1,000 when wallpaper is an issue in a \$200,000 property.**

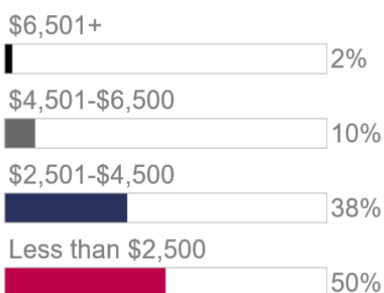


Flooring and Wallpaper



*** 90% of REALTORS® surveyed believe that a homebuyer will discount their offer by more than \$3,500 when flooring and wallpaper is an issue in a \$200,000 property.**

Popcorn Ceilings



*** 50% of REALTORS® surveyed believe that a homebuyer will discount their offer by more than \$2,500 when popcorn ceilings are an issue in a \$200,000 property.**



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SOURCES:
2015 Survey to Wichita Area REALTORS®
(42 respondents)

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